

JEREMIAH E. ILGES

4654 E State Rd 64 #221 | Bradenton, FL | 34208 | 941-718-5667  | JEREMIAH@ILGES.COM

Objective

I wish to join a competitive team that allows for open ideas and honest conversations. I have a desire to help build an already good company into a better, more profitable organization through my exhaustive efforts in building new revenue streams and expanding upon older ones. My ideal position would involve a leadership role and give me the flexibility to try new ideas in the channel while keeping current customers satisfied.

Education

2001 Wittenberg University

Major in Psychology

2000 Springfield North High School

Graduated with 3.4 GPA and Honors. Attended High School Scholars program at Wittenberg University Majoring in Psychology.

Work Experience

2010 SMB Nation, Inc. - Director of Business Development & Strategic Relationships

As the Director of Business Development & Strategic Relationships my role was to maintain current sales accounts as well as seek out new accounts within the channel and meet with CEO's and decision makers to close high volume sales (\$60,000+). The position required about 30% travel to events and conferences where I would develop strategic alliances with other organizations.

2010 The Ohio Technology Group, Inc. - CEO

I built a highly successful technology firm from a \$1,000 capital investment. Within 4 years the company had hit the Inc. 5000 list with annual sales of 2.4m. I managed 25 employees during 2009 and was the single point of contact for all executive sales accounts. I built the company's infrastructure from bare bones to include a NOC and fully managed hosting datacenter. I was responsible for managing Windows Server 2008 Enterprise, SBS, and Standard as well as Server 2003 Standard, SBS, and Enterprise.

2003 Clark County Public Library & Literacy Center- System Administrator

Managed and provided technical support for 120 users. My duties included purchasing, management, helpdesk, and budget planning.

Skills

I am fluent in most Microsoft Server, desktop, and productivity suites. I am also able to plan & design websites, configure hosting, and DNS. I work with structured networks and high end networking equipment as well as provide troubleshooting with the above mentioned platforms. My engineering skills are more expanded in the realm of Microsoft's server products and in Virtualizing workstations and software to accommodate the needs of the organization. I am Certified in Human Resources management by Paychex and have 5+ years experience managing teams of engineer's, sales staff, NOC employees, and helpdesk technicians.